

# 2015 NIST MEP ANNUAL REPORT

[www.nist.gov/mep](http://www.nist.gov/mep)



**MEP • MANUFACTURING  
EXTENSION PARTNERSHIP**

*Making an Impact on U. S. Manufacturing*

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# MESSAGE FROM THE **MEP DIRECTOR**

## REFLECTIONS FROM 2015: PUTTING PEOPLE FIRST

In April 2015, I had the honor and privilege of being named Director of the Manufacturing Extension Partnership (MEP) program. In my 30 plus years of experience in manufacturing and small business development, I have never encountered such a talented, passionate group of people committed to their ideals. It has been an extraordinary experience watching MEP Centers all around the country serve as a tireless advocate for the U.S. manufacturing community.

### LOOKING AHEAD TO THE FUTURE

Small and medium-sized enterprises represent almost 99% of manufacturing in the U.S. and we will continue to support their growth. MEP will achieve this through its four key strategic goals:

1. Enhance Competitiveness
2. Champion Manufacturing
3. Support Partnerships
4. Develop Capabilities

I am proud of the MEP program for many reasons. First, in the midst of a multi-year open competition, Centers have made incredible progress with furthering our goal to optimize the impact of the federal investment on U.S. manufacturers. The simplification of reporting requirements and administrative changes will additionally reduce Center paperwork by 60 percent while maintaining fiduciary oversight. Our full system competition is on track to be completed by April 2017.

Second, the MEP national network has continued to make U.S. manufacturers more innovative, profitable, and globally competitive. From new product development and supply chain optimization, to exporting and process improvement initiatives, MEP Centers help businesses overcome all kinds of obstacles to achieve sustainable growth.

Finally, I believe an important impact we have on U.S. manufacturing is a renewed focus on putting people and their stories first. Manufacturers are more than just facilities filled with equipment or companies creating products. U.S. manufacturers are comprised of incredible people, each with their own unique story to share. We are a system that has helped U.S. manufacturers create and retain nearly 798,000 jobs<sup>1</sup> for our families, friends and neighbors.

I look forward to another extraordinary year with the MEP community!

Carroll Thomas, Director of MEP



<sup>1</sup> About MEP (<http://www.nist.gov/mep/about/index.cfm>)



Dill, Kristen, *Landtamer* (2011) Photograph

# ABOUT **MEP**

Since 1988, the Hollings Manufacturing Extension Partnership (MEP) has worked to strengthen U.S. manufacturing. Our national network of MEP Centers work directly with small and medium-sized manufacturers and contribute to the growth of well-paying jobs, the development of dynamic manufacturing communities, and the enhancement of American innovation and global competitiveness.

MEP's strength is in its partnerships. Through its collaborations at the federal, state, and local level, MEP positions manufacturers to develop new products and customers, expand and diversify markets, adopt

new technologies, and enhance value within supply chains. MEP serves as a valuable bridge to other organizations and federal research labs that share a passion for enhancing the manufacturing community.

MEP is a part of the National Institute of Standards and Technology (NIST), under the U.S. Department of Commerce.

## Our Mission

To enhance the productivity and technological performance of U.S. Manufacturing.

## Our Role

To facilitate and accelerate the transfer of manufacturing technology in partnership with industry, universities and educational institutions, state governments, NIST and other federal research laboratories and agencies.

Since 1988, MEP has worked with nearly 86,620 manufacturers, leading to \$96.4 billion in sales and \$15.7 billion in cost savings, and has helped create and retain more than 797, 994 jobs.

# MEP AT A GLANCE

MEP is built around fostering the national network of Centers locally positioned throughout the U.S. and Puerto Rico. With more than 580 service locations, including 1,200 MEP technical experts and over 2,300 service providers, the national network serves as trusted business advisors ready and able to assist manufacturing companies.

29,101

### Manufacturers Served in 2015

The national network of MEP Centers interacted with 29,101 manufacturers to improve their performance.

\$130 MILLION

### MEP Federal Budget

The federal contribution in FY2015 was \$130 million, with more than \$110 million going directly to the Centers.

1:17 RATIO

### High Return on Investment

For every one dollar of federal investment, MEP generates nearly \$17 in new sales growth and \$24 in new client investment. This translates into \$2.4 billion in new manufacturing sales annually. For every \$1,900 of federal investment, MEP creates or retains one manufacturing job.

## A NATIONAL NETWORK

MEP Centers in 2015

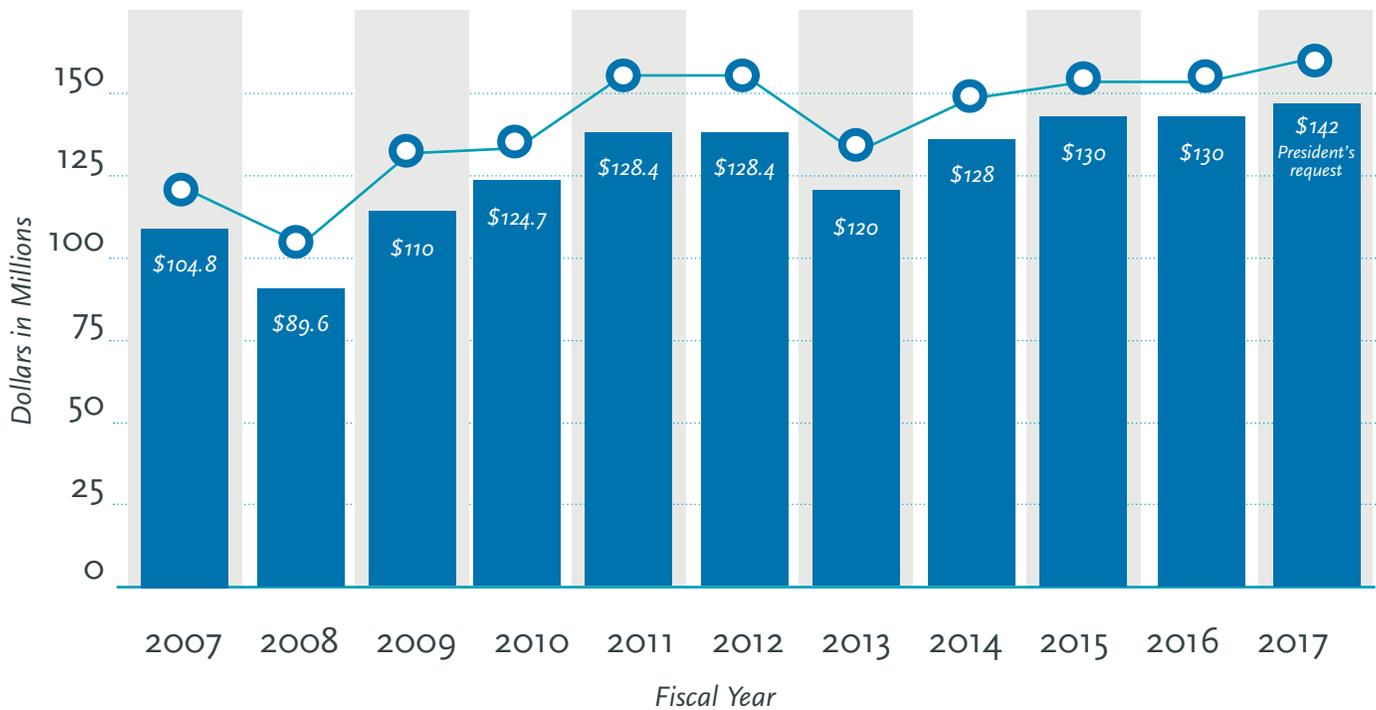


# FUNDING HISTORY

MEP is the only public-private partnership program providing tangible assistance to the manufacturing sector, helping small and medium-sized companies stay in business and retain jobs.

The program receives wide bipartisan support. In 2015, Congress approved \$130 million for the MEP program, a 1.6% increase over FY2014 funding. Funding for the MEP program remained the same in FY2016 and \$142 million was requested for FY2017.

Any additional funding appropriated for the program in FY 2017 would be used to give Centers the opportunity to serve more manufacturers and reach out to those they might not have served in the past, including manufacturers in emerging industries, in rural areas or those that are very small. The funding will also help Centers develop new tools to support innovative supply chains, technology acceleration and workforce development.





Dill, Kristen, Harada (2013) Photograph

# 2015 HIGHLIGHTS

MEP's strategic goals provide the foundation for economic growth and opportunity by focusing on four key priorities. As manufacturers work to keep pace with accelerating changes, MEP's strategy is critical to small and medium-sized manufacturing firms, industrial communities, and the manufacturing sector as a whole. These priorities provide a pathway for the program's long-term goals and objectives. This report highlights how MEP nurtured its four strategic goals throughout 2015.

## SUMMARY OF MEP'S FOUR STRATEGIC GOALS

**1. ENHANCE COMPETITIVENESS**  
We will enhance the competitiveness of U.S. manufacturers, with particular focus on small and medium-sized companies.

**2. CHAMPION MANUFACTURING**  
We will serve as a voice to and a voice for manufacturing and manufacturers in engaging policy makers, stakeholders, and clients.

**3. SUPPORT PARTNERSHIPS**  
We will support national, state, and regional manufacturing eco-systems and partnerships.

**4. DEVELOP CAPABILITIES**  
We will develop MEP's capabilities as a learning organization and high performance system.

# 1. ENHANCE COMPETITIVENESS

*We will enhance the competitiveness of U.S. manufacturers, with a particular focus on small and medium-sized manufacturers (SMMs).*

In 2015, MEP made a significant economic impact on clients in diverse industries by enabling SMMs to use new manufacturing technologies, techniques, and processes. Initiatives with supply chain, innovation, and workforce development were continued. The following are examples of the different initiatives and activities MEP executed during 2015 and the positive impact they have had on SMMs.

## ECONOMIC IMPACT DATA FROM CLIENTS

**29,101 MANUFACTURERS**  
IN FY2015



**\$8 billion**

*New & Retained Sales*



**68,477 jobs**

*Jobs Created & Retained*



**\$3.2 billion**

*New Client Investments*



**\$1.2 billion**

*Cost Savings*

Each year, manufacturers work with their local MEP Center to solve problems, increase productivity, improve their economic competitiveness, and enhance their technological capabilities.

**Services manufacturers can receive through their local MEP Centers include:**

Innovation & Business Strategies

Product Development & Prototyping

Lean & Process Improvements

Workforce Development

Supply Chain Development

Technology Scouting & Transfer

*Results reported by MEP clients surveyed in FY2015. Of the 8,419 clients selected to be surveyed, 5,940 completed the survey. Measures are a conservative snapshot of benefits. Recurring or cumulative benefits may be larger.*



Dill, Kristen, *Bogert* (2013) Photograph

“

The MEP program is an example of a successful public-private partnership that works to help America stay competitive and innovative in the 21st century. Not only does the MEP program provide a return on investment to taxpayers, it brings real financial benefits to the businesses that use its services.”

Penny Pritzker  
U.S. Secretary of Commerce



Photo © Department of Commerce

## ENHANCE COMPETITIVENESS SUPPLY CHAIN

On July 9th, 2015, the White House convened the Supply Chain Innovation Initiative Roundtable; a gathering of two dozen manufacturing leaders committed to expanding the capabilities of small and medium-sized manufacturers. The roundtable participants focused the discussion on policies and programs aimed at improving the competitiveness of America's supply chains.

MEP leadership and MEP clients were featured prominently throughout the day. U.S. Secretary of Commerce Penny Pritzker, along with the U.S. Secretary of Energy Ernest Moniz, Director of the National Economic Council Jeffrey Zients, Director of the White House Office of Science and Technology Policy John Holdren, and Administrator of the Small Business Administration Maria Contreras-Sweet, shared their perspectives among the participating executives.

U.S. Secretary of Commerce Penny Pritzker emphasized the importance of the gathering, noting "We have a window of opportunity right now to rebuild a competitive manufacturing sector in this country by strengthening manufacturing eco-systems and widening the lines of communication between small and large suppliers." The roundtable served as clarion-call for the important role that MEP plays in improving the competitiveness of U.S. manufacturing.

# Champion Manufacturing

## STATE-BASED EXAMPLES OF MANUFACTURING INNOVATION

### CIRAS METAL 3D PRINTER

On October 2015, Iowa State University's Center for Industrial Research and Service (CIRAS), the Iowa MEP Center, installed a metal 3-D printer to help educate Iowa businesses on the many benefits of metal additive manufacturing. The brand new printer has opened new doors and sparked innovative opportunities to Iowa's manufacturers. The machine's purchase was funded by NIST MEP, CIRAS, the College of Engineering, and the Iowa Economic Development Authority.

CIRAS expects metal additive manufacturing to change the way companies make almost everything and hopes to help Iowa businesses prepare for the change by helping companies try out and test the boundaries of this technology through experimentation. As more state universities adopt 3-D printing programs, a new generation of students will be able to access the job training benefits from this budding manufacturing technology.

### PRESIDENT OBAMA VISITS TECHHELP

On January 21, 2015, President Obama visited TechHelp's (Idaho MEP) New Product Development (NPD) Lab at Boise State University. One project example shared with President Obama was of an Idaho start-up company and MEP client Melni Connectors:

In his garage in 2008, Mark Melni of Twin Falls, Idaho, invented The Melni



Electrical Connector, a concept for an electrically-conductive spiral that connects electrical wires with a novel secured grip. After many months, seven patents, and numerous iterations of computer aided design models, analysis, and prototypes, Melni and the NPD Lab team successfully transformed his concept into a finalized product that garnered the attention of a number of investors, regional economic development partners, as well as President Obama.

In the spring of 2015, Melni presented "show-quality" NPD Lab prototypes of his connector on NBC's *Shark Tank*, where his invention and business model successfully landed an offer from billionaire Mark Cuban.



Photos © TechHelp

# Champion Manufacturing

## 2. CHAMPION MANUFACTURING

*We will serve as a voice to and a voice for manufacturing and manufacturers in engaging policy makers, stakeholders, and clients.*

In 2015, MEP championed the importance of SMMs and ensured their inclusion in the economic competitiveness policies and programs of the U.S. government. This included participation in Manufacturing Day, leveraging new technology in local communities, and creating new campaigns to raise awareness about the importance of manufacturing in the United States.

### MANUFACTURING DAY

The fourth annual Manufacturing Day (MFG Day) was celebrated on October 2, 2015. Established in 2012, MFG Day is designed to improve the public's perception about manufacturing, highlight the industry's value to the U.S. economy, and showcase the diverse and exciting career opportunities in manufacturing for the next generation of workers. Thousands of students, parents, and teachers learned about the rewarding careers that the manufacturing sector offers through plant tours in communities across the country.

In 2015, **over 2,600 events took place with more than 400,000 attendees**. MEP Centers and their partners got the word out and provided “on the ground” grassroots support. Nine states had more than 100 events, with Ohio, Michigan, Florida, and California each exceeding 150; and with Iowa having accomplished at least one registered event in each county.

1. Florida – 278 events
2. Ohio – 181 events
3. Michigan – 176 events
4. California – 158 events
5. Iowa – 139 events
6. Indiana – 131 events
7. Pennsylvania – 120 events
8. Illinois – 119 events
9. New York – 113 events
10. Minnesota – 92 events

Extensive media coverage helped spread the word – the hashtag #MFGDay trended on social media, thousands of news articles and Science Channel's in-program-messaging on *How It's Made* reached millions of people. There was extensive day-of participation across the Administration and more than 175 state and city proclamations were issued, with Missouri leading the way with 42 different proclamations. Learn more at [www.mfgday.com](http://www.mfgday.com).



#### POSITIVELY CHANGING PERCEPTION

A first-ever Deloitte perception survey was conducted for Manufacturing Day in 2015. After attending a Manufacturing Day event, 81% of student respondents were more convinced manufacturing provides interesting, rewarding careers. In addition, 90% of educators indicated they were more likely to encourage students to pursue a career in manufacturing.

# Champion Manufacturing

## FACES OF MANUFACTURING CAMPAIGN

In 2015, Georgia MEP (GaMEP) launched the Faces of Manufacturing Campaign, honoring hard-working, dedicated people throughout Georgia who work within, or are affected by manufacturing. Their stories help showcase manufacturing's impact on Georgia communities, as well as help promote manufacturing as a thriving industry filled with exciting career opportunities.



*'I've never backed down from a challenge.'*

**RHONDA BEASLEY** | JANUARY  
Roper Corporation, LaFayette



*'I believe in the power of people.'*

**JAMIE WEATHERFORD** | APRIL  
Crown Candy, Macon



*'I am in charge of my future.'*

**RANDELL HARPER** | JULY  
JAC Products, Franklin



*'I got a second chance at life.'*

**LINDA WILLIAMS** | OCTOBER  
WestRock, Atlanta



*'Manufacturing is more than I imagined.'*

**STEVEN SHAW** | FEBRUARY  
GTVG, Newnan



*'I'm grateful to return to the place I call home.'*

**WERHNER WASHINGTON** | MAY  
Procter & Gamble, Albany



*'I never thought I'd work in manufacturing.'*

**ASHLEY (JORDAN) ADAMS** | AUGUST  
Meadowbrook Machine & Tool, Toccoa



*'We continue to serve our country.'*

**CHRIS LUCAS & STEPHEN HILLIARD**  
NOVEMBER | JCB & Blue Force Gear, Pooler



*'We produce products that change lives.'*

**KURT JACOBUS & KEN GALL** | MARCH  
MedShape, Atlanta



*'I'm building a stronger workforce.'*

**BRIAN COOKSEY** | JUNE  
Shaw Industries, Dalton



*'My job allows me to be a kid every day.'*

**NATHAN WILMOTH** | SEPTEMBER  
M.A. Industries, Peachtree City



*'We are committed to our community.'*

**JACKSON SMITH, KHATERA BALLARD & WES JONES** | DECEMBER  
Honeysuckle Gelato, Atlanta

Learn more at [www.facesofmanufacturing.com](http://www.facesofmanufacturing.com)

Photo © GaMEP

## ENTERPRISE MINNESOTA

### "THE STATE OF MANUFACTURING" STUDY

Enterprise Minnesota, along with its partners, conducted its annual State of Manufacturing® Study. Four-hundred Minnesota-based manufacturing executives were surveyed. Key findings from the study include:

- ✓ **89 percent of manufacturing executives express confidence about the future of their firms.**  
- Highest mark in the survey's seven-year history.
- ✓ **Health insurance costs top the list of concerns at 56 percent, which is down from its high of 71 percent in 2011.**
- ✓ **The ability to attract and retain qualified workers continues to be the main concern growing at 33 percent.**
- ✓ **42 percent of executives believe the coming year will be one of economic expansion.**

Read the full results at <http://bit.ly/2983loN>.

# Support Partnerships

## 3. SUPPORT PARTNERSHIPS

*We will support national, state, and regional manufacturing eco-systems and partnerships.*

MEP partners with organizations that share a commitment to fostering U.S. manufacturing. As the U.S. adapts to rapidly changing global dynamics, MEP's partnerships expand to meet evolving needs. From the federal and national level to the state, regional and local levels, MEP values the expertise and support that our partners share to help grow the manufacturing community. In 2015, MEP partnered with a diverse array of organizations in a variety of ways:

- With the **National Network for Manufacturing Innovation Institutes** to support advanced manufacturing innovation initiatives aimed at increasing the competitiveness of the United States in advanced manufacturing.
- With the **NIST Engineering Lab** to create and conduct the first Collaborative Robotics Workshop that allowed small manufacturers to discuss the advantages and challenges of implementing robotics into their manufacturing processes and facilities. Over 50 attendees from around the country gained extensive insights and valuable information on flexible automation trends and processes, ground-breaking tools, and newly emerging robotic technologies.
- As part of a multi-agency initiative [**Make it in America Challenge**] to accelerate job creation and encourage business investment in the United States. Launched in 2013, this 3 year program supports the efforts of U.S. companies to keep, expand, or reshore manufacturing operations and jobs in the United States, and to encourage foreign companies to build facilities in the United States and make products domestically. The Make it in America Challenge grants are intended to support greater connectivity in regional supply chains and to assist SMMs.

“There’s no question the MEP program has helped make thousands of manufacturers stronger.”

Willie E. May

Under Secretary of Commerce for Standards and Technology and NIST Director

# Support Partnerships

## LOCAL PARTNERSHIP SPOTLIGHT

### CALIFORNIA NETWORK FOR INNOVATION MANUFACTURING INC. (CNMI)

CNMI is a 501 (c 3) focused on the transfer of Advanced Manufacturing Technologies to SMMs. CNMI also serves to better connect MEP Centers with state and regional partners, including Federal Labs, and to establish or enhance the MEP Center's role as their state's go-to source for advanced manufacturing technology.

CNMI covers all manufacturing sectors in the California manufacturing community. Its main objective is to identify and transfer technologies that can be sensibly applied by smaller manufacturers to improve their competitiveness.

In 2015, CNMI assisted SMMs in becoming aware of technologies that could potentially go unnoticed. The assistance enabled SMMs to take advantage of new technologies, such as Smart and Additive Manufacturing. By having complete access to these new technologies, SMMs are able to improve their logistical processes and global competitiveness.

CNMI's educational technology awareness program focused on Smart Manufacturing in 2015. Statewide conferences, followed by regional workshops were held to enforce the benefits and applications of Smart Manufacturing for SMMs. CNMI plans to embark on Cybersecurity for 2016.

### LONG STANDING CNMI TEAM

- Lawrence Livermore National Laboratory
- Lawrence Berkley National Laboratory
- Centers for Applied Competitive Technologies (CACTs)
- El Camino Community College
- California Manufacturing Technology Consulting (CMTC), California
- Corporation for Manufacturing Excellence (MANEX), California
- University of California
- Irvine
- University of Southern California
- Sierra Energy (Industry partner)

### DEPARTMENT OF DEFENSE OFFICE OF ECONOMIC ADJUSTMENT

The Manufacturing Extension Partnership is collaborating with the Office of Economic Adjustment (OEA) at the U.S. Department of Defense. The partnership between MEP and OEA is combining resources in states, regions and communities where fluctuations in DoD spending has adversely affected the competitiveness of small and medium-sized manufacturers. MEP Centers are leveraging OEA funding and combining it with their outreach and technical or business acumen to assist companies by; reducing costs through process improvements; developing growth plans for new customers, new products, and new markets; and matching manufacturing capabilities to new business opportunities.

MEP's collaboration with OEA is predicated on the premise that MEP resources can bring positive economic impact results to companies in the DoD supply chain. By working together we are identifying companies affected by downturns in the defense-spending, and assisting them in adapting to new economic realities to stay in business, retain employees, preserve key defense critical capabilities, and grow profitably.

In 2015, 16 MEP Centers were involved with the OEA program. The Massachusetts Manufacturing Extension Partnership (MASSMEP) was one of them: MASSMEP, the Massachusetts MEP Center, was awarded \$400,000 to accelerate outreach and training programs for the defense supply chain. In an effort to identify gaps and resources available to manufacturing companies in the defense industry that were impacted, the Center conducted a comprehensive economic diversification study and developed an implementation strategy with defined objectives. These objectives include capitalizing on the Commonwealth's competitive advantage within its defense industry and generating an economic base that is less dependent on defense contracting.

# 4. DEVELOP CAPABILITIES

Developing MEP's capabilities as a learning organization and high performance system is the fourth strategic goal. In 2015, MEP promoted system learning, evolved the MEP Performance System, and continued administrative reforms. The MEP Advisory Board played a significant role in these efforts.

## ADVISORY BOARD ACTIVITIES IN 2015

### TECHNOLOGY ACCELERATION

The Technology Acceleration subcommittee provided guidance in shaping MEP's Technology Acceleration strategy and activities. The Technology Acceleration Subcommittee developed a charter, a plan for gathering research, and an implementation plan. The subcommittee briefed the full Board at every meeting on its recommendations and progress. At the May 2015 Board meeting, the Advisory Board was unanimous in agreement to move forward with the Implementation Plan.

#### Recommendations from the subcommittee include:

**Setting Priorities:** Adopt a rubric of agreed-upon criteria for evaluating future Technology Acceleration opportunities, and investing and allocation resources. Partnering with NIST, NNMI Institutes, and labs for technology opportunities was set as a priority.

**Professional Development/System Learning:** Develop an 18-month plan for system learning across the MEP system that would include education on new technologies, their implications, and Technology Acceleration strategies employed by Centers.

### BOARD OF GOVERNANCE

The subcommittee was tasked with developing opportunities to improve Board governance and identifying distinctive practices. The purpose of forming this Subcommittee was to help implement the strategic objective of increasing roles of the National and Center Boards.

The Board Governance Subcommittee examined how to increase connectivity between the National Board and Center Boards, ensure that Board members serve as manufacturing advocates, and strengthen Board accountability.

#### The goals and objectives of this subcommittee were to:

- Evaluate mechanisms and facilitate linkages to increase communication between the MEP Advisory Board and MEP Center Boards
- Inventory distinctive practices across Center Boards
- Develop and evaluate performance systems for Fiduciary and Advisory Boards

The Advisory Board is re-engaging with MEP senior leadership to help provide direction and advice as MEP creates its 2017 – 2022 strategic plan.

The Board also hopes to see continued progress on the work of the two Subcommittees, and in particular, working closely to continue improving the opportunities to better connect research and technologies at NIST and other federal labs with U.S. small and mid-sized manufacturers.

In addition, the Board continues to promote any and all efforts to permanently readjust the cost share to 1:1 in order for MEP Centers to better deliver on mission and reach more small and mid-size manufacturers. The Advisory Board remains committed to the MEP Program and the opportunity to assist U.S. manufacturers.



# Develop Capabilities

## 2015 ADVISORY BOARD MEMBERS



**Vickie Wessel, Chair**  
President  
Spirit Electronics, Inc.  
Phoenix, Arizona



**Jeffrey Wilcox, Vice Chair**  
VP for Engineering  
Lockheed Martin Corporation  
Bethesda, Maryland



**Dr. Carolyn Cason,**  
Associate Dean for Research,  
College of Nursing  
University of Texas Arlington  
Arlington, Texas



**Dr. Roy, A. Church,**  
President  
Lorain County Community College  
Elyria, Ohio



**Dennis Dotson,**  
President  
Dotson Iron Castings  
Mankato, Minnesota



**Eileen Guarino,**  
President & CEO  
Greno Industries  
Scotia, New York



**Bernadine Hawes,**  
Research Analyst  
Community Marketing Concepts  
Philadelphia, Pennsylvania



**Thomas M. Lee,**  
President  
Vulcan, Inc.  
Foley Alabama



**William Shorma,**  
President  
Rush-Co.  
Springfield, South Dakota



**Ed Wolbert,**  
President  
Transco Products, Inc.  
Chicago Illinois

# MEP CENTERS in 2015

The national network of MEP Centers serves as the foundation of the MEP program. Throughout the U.S. and Puerto Rico, more than 580 field offices comprised of 1,200 experts help make U.S. manufacturing stronger.

## **Alabama**

Alabama Technology Network  
135 South Union Street, Suite 441  
Montgomery, AL 36104  
Phone: 334-687-9405  
[www.atn.org](http://www.atn.org)

## **Alaska**

MAKE Partnership  
3300 Arctic Blvd. #203  
Anchorage, AK 99503  
Phone: 907-562-7380  
[www.swamc.org](http://www.swamc.org)

## **Arizona**

Arizona Commerce Authority  
333 N. Central Avenue, Suite 1900  
Phoenix, AZ 85004  
Phone: 602-845-1200  
[www.revaz.org](http://www.revaz.org)

## **Arkansas**

Arkansas Manufacturing Solutions  
900 West Capitol Avenue, Suite 400  
Little Rock, AR 72201  
Phone: 501-683-4411  
[www.mfgsolutions.org](http://www.mfgsolutions.org)

## **California (Southern)**

California Manufacturing Technology  
Consulting (CMTC)  
690 Knox Street, Suite 200  
Torrance, CA 90502  
Phone: 310-263-3060  
[www.cmtc.com](http://www.cmtc.com)

## **California (Northern)**

Corporation for Manufacturing Excellence  
(Manex)  
2010 Crow Canyon Place, Suite 320  
San Ramon, CA 94583. Phone: 925-807-5100  
[www.manexconsulting.com](http://www.manexconsulting.com)

## **Colorado**

Manufacturer's Edge C/O REO  
5505 Airport Blvd  
Boulder, CO 80301  
Phone: 303-998-0303  
[www.manufacturersedge.com](http://www.manufacturersedge.com)

## **Connecticut**

CONNSTEP  
1090 Elm Street, Suite 202  
Rocky Hill, CT 06067  
Phone: 860-529-5120  
[www.connstep.org](http://www.connstep.org)

## **Delaware**

Delaware Manufacturing Extension Partnership  
(DEMEP)  
400 Stanton-Christiana Rd., Suite A-158  
Newark, DE 19713  
Phone: 302-283-3131  
[www.demep.org](http://www.demep.org)

## **Florida**

FloridaMakes  
800 N. Magnolia Avenue, Suite 1850  
Orlando, FL 32803  
Phone: 407-450-7206  
[www.floridamakes.com](http://www.floridamakes.com)

**Georgia**

Georgia Manufacturing Extension Partnership  
(GaMEP)

Georgia Tech

75 Fifth Street, NW Suite 300

Atlanta, GA 30308

Phone: 404-894- 5217

[www.gamep.org](http://www.gamep.org)

**Hawaii**

INNOVATE Hawaii

2800 Woodlawn Dr., Suite 100

Honolulu, HI 96822

Phone: 808-539-3652

[www.innovatehawaii.org](http://www.innovatehawaii.org)

**Idaho**

TechHelp

Boise State University

1910 University Drive

Boise ID 83725

Phone: 208-426- 3767

[www.techhelp.org](http://www.techhelp.org)

**Illinois**

Illinois Manufacturing Excellence Center (IMEC)

1501 West Bradley Ave.

Peoria, IL 61625

Phone: 888-806-4632

[www.imec.org](http://www.imec.org)

**Indiana**

Purdue Manufacturing Extension Partnership

8628 E. 116th Street, Suite 200

Fishers, IN 46038

Phone: 800-877-5182

[www.mep.purdue.edu](http://www.mep.purdue.edu)

**Iowa**

Iowa Center for Industrial Research and Service  
(CIRAS)

Iowa State University

Extension 4-H Building, Ames, IA 50011

Phone: 515-294-3420

[www.ciras.iastate.edu](http://www.ciras.iastate.edu)

**Kansas**

Mid-America Manufacturing Technology Center  
(MAMTC)

10550 Barkley St, Suite 116

Overland Park, KS 66212

Phone: 913-649-4333

[www.mamtc.com](http://www.mamtc.com)

**Kentucky**

Advantage Kentucky Alliance

2413 Nashville Road, B8, Suite 310

WKU Center for Research and Development

Bowling Green, KY 42101

Phone: 270-282-7103

[www.advantageky.org](http://www.advantageky.org)

**Louisiana**

Manufacturing Extension Partnership of  
Louisiana (MEPOL)

P.O. Box 53445

Lafayette, LA 70505-3445

Phone: 337-482-6767

[www.mepol.org](http://www.mepol.org)

**Maine**

Maine Manufacturing Extension Partnership

87 Winthrop Street

Augusta, ME 04330

Phone: 207-623-0680

[www.mainemep.org](http://www.mainemep.org)

### **Maryland**

Maryland Manufacturing Extension Partnership  
8894 Stanford Boulevard, Suite 304  
Columbia, MD 21045  
Phone: 410-505- 8936  
[www.mdmeep.org](http://www.mdmeep.org)

### **Massachusetts**

Massachusetts Manufacturing Extension Partnership  
100 Grove Street, Suite 108  
Worcester, MA 01605  
Phone: 508-831-7020  
[www.massmep.org](http://www.massmep.org)

### **Michigan**

Michigan Manufacturing Technology Center  
47911 Halyard Dr.  
Plymouth, MI 48170  
Phone: 888-414-6682  
[www.mmtc.org](http://www.mmtc.org)

### **Minnesota**

Enterprise Minnesota  
310 4th Ave S, Suite 7050  
Minneapolis, MN 55415  
Phone: 612-373-2900  
[www.enterpriseminnesota.org](http://www.enterpriseminnesota.org)

### **Mississippi**

InnovateMEP Mississippi  
134 Marketridge Drive  
Ridgeland, MS 39157  
Phone: 601-960-3610  
[www.innovatemep.ms](http://www.innovatemep.ms)

### **Missouri**

Missouri Enterprise  
900 Innovation Dr., Suite 300  
Rolla, MO 65401  
Phone: 573-341-0117  
[www.missourienterprise.org](http://www.missourienterprise.org)

### **Montana**

Montana Manufacturing Extension Center (MMEC)  
PO Box 174255, Montana State University, MT 2310  
University Way Bldg 2, Ste 1  
Bozeman, MT 59717  
Phone: 406-994-3812  
[www.mtmanufacturingcenter.com](http://www.mtmanufacturingcenter.com)

### **Nebraska**

Nebraska Manufacturing Extension Partnership  
University of Nebraska-Lincoln  
301 Agricultural Hall  
3550 East Campus Loop South  
Lincoln, NE 68583  
Phone: 402-472-5993  
[nemep.unl.edu](http://nemep.unl.edu)

### **Nevada**

Nevada Industry Excellence  
UNR 1644 N. Virginia Street  
204 Ross Hall M/S 325  
Reno, NV 89557  
Phone: 775-784-1935  
[www.nevadaie.com](http://www.nevadaie.com)

### **New Hampshire**

New Hampshire Manufacturing Extension Partnership  
172 Pembroke Road  
Concord, NH 03301  
Phone: 603-226-3200  
[www.nhmep.org](http://www.nhmep.org)

### **New Jersey**

New Jersey Manufacturing Extension Program  
2 Ridgedale Avenue, Suite 305  
Cedar Knolls, NJ 07927  
Phone: 973-998- 9801  
[www.njmep.org](http://www.njmep.org)

**New Mexico**

New Mexico Manufacturing Extension Partnership  
4501 Indian School Road, NE, Suite 202  
Albuquerque, NM 87110  
Phone: 505-262-0921  
[www.newmexicomep.org](http://www.newmexicomep.org)

**New York**

New York State Department of Economic Development dba Empire State Development  
625 Broadway  
Albany, NY 12207  
Phone: 518-292-5729  
[www.esd.ny.gov/nystar/RegionalTechCtrs.asp](http://www.esd.ny.gov/nystar/RegionalTechCtrs.asp)

**North Carolina**

North Carolina Manufacturing Extension Partnership  
1005 Capability Drive, Research II Bldg.  
Suite 200  
Raleigh, NC 27606  
Phone: 919 -513-6119  
[www.ncmep.org](http://www.ncmep.org)

**North Dakota**

Impact Dakota  
1929 N. Washington St. Suite M  
Bismark, ND 58501  
Phone: 866-297-8250  
[www.impactdakota.com](http://www.impactdakota.com)

**Ohio**

Ohio Manufacturing Extension Partnership  
77 S. High Street 28th Floor  
Columbus, OH 43215  
Phone: 614-644-5059  
[development.ohio.gov/bs/bs\\_mep.htm](http://development.ohio.gov/bs/bs_mep.htm)

**Oklahoma**

Oklahoma Manufacturing Alliance (OK Alliance)  
525 South Main Street, Suite 210  
Tulsa, OK 74103  
Phone: 918-592-0722  
[www.okalliance.com](http://www.okalliance.com)

**Oregon**

Oregon Manufacturing Extension Partnership (OMEP)  
12909 S.W. 68th Parkway, Suite 140  
Portland, OR 97223  
Phone: 503-406-3770  
[www.omep.org](http://www.omep.org)

**Pennsylvania**

Catalyst Connection  
2000 Technology Drive, St 200  
Pittsburgh, PA 15219  
Phone: 888-887-7472  
[www.catalystconnection.org](http://www.catalystconnection.org)

Delaware Valley Industrial Resource Center (DVIRC)  
2905 Southampton Rd.  
Philadelphia, PA 19154  
Phone: 215-464-8550  
[www.dvirc.org](http://www.dvirc.org)

Innovative Manufacturers Center (IMC)  
Address: One College Avenue, DIF 32  
Williamsport, PA 17701  
Phone: 570-329-3200  
[www.imcpa.com](http://www.imcpa.com)

MANTEC  
600 North Hartley Street  
Suite 100  
York, PA 17404  
Phone: 717-843-5054  
[www.mantec.org](http://www.mantec.org)

**Pennsylvania (Continued)**

Manufacturers Resource Center  
961 Marcon Boulevard, Suite 200  
Allentown, PA 18109  
Phone: 610-628-4640  
[www.mrcpa.org](http://www.mrcpa.org)

Northeastern Pennsylvania  
Industrial Resource Center  
75 Young Street  
Hanover Industrial Estates  
Hanover Township, PA 18706  
Phone: 570-819-8966  
[www.nepirc.com](http://www.nepirc.com)

Northwest Pennsylvania  
Industrial Resource Center  
5340 Fryling Road, Suite 202  
Erie, PA 16510  
Phone: 814-898-6889  
[www.nwirc.org](http://www.nwirc.org)

**Puerto Rico**

Puerto Rico Manufacturing Extension Inc.  
(PRIMEX)  
#268 Muñoz Rivera Ave.  
World Plaza Building, Suite 1002  
Hato Rey, PR 00918  
Phone: 787-756-0505  
[www.primexpr.org](http://www.primexpr.org)

**Rhode Island**

University of Rhode Island Research Foundation  
dba Polaris MEP  
75 Lower College Road  
Carlotti Administration Building, Rm. 212  
Kingston, RI 02881  
Phone: 401-524-4911  
[www.polarismep.org](http://www.polarismep.org)

**South Carolina**

South Carolina Manufacturing Extension  
Partnership  
250 Berryhill Road, Suite 512  
Columbia, SC 29210  
Phone: 803-252-6976  
[www.scmep.org](http://www.scmep.org)

**South Dakota**

South Dakota Manufacturing  
and Technology Solutions  
2329 N. Career Avenue, Suite 106  
Sioux Falls, SD 57107  
Phone: 605-367-4208  
[www.sdmanufacturing.com](http://www.sdmanufacturing.com)

**Tennessee**

Tennessee Manufacturing Extension Partnership  
193 Polk Ave, Suite C  
University of Tennessee Center  
for Industrial Services  
Nashville, TN 37210  
Phone: 615-532-8657  
[www.cis.tennessee.edu](http://www.cis.tennessee.edu)

**Texas**

TMAC  
9390 Research Blvd  
Austin, TX 78759  
Phone: 800-625-4876  
[www.tmac.org](http://www.tmac.org)

**Utah**

Utah Manufacturing Extension Partnership  
1025 Riverbreeze Drive  
Suite 300  
Orem, UT 8407  
Phone: 801-863-7903  
[www.mep.org](http://www.mep.org)

**Vermont**

Vermont State Colleges d/b/a Vermont  
Manufacturing Extension Center (VMEC)  
P.O. Box 12  
Randolph, VT 05060  
Randolph Center, 05061  
Phone: 802-728-1432  
[www.vmec.org](http://www.vmec.org)

**Virginia**

GENEDGE ALLIANCE  
32 Bridge St. Suite 200  
Martinsville, VA 24112  
Phone: 276-666-8890  
[www.genedge.org](http://www.genedge.org)

**Washington**

Impact Washington  
3303 Monte Villa Parkway, Suite 340  
Bothell, WA 98021  
Phone: 425-438-1146  
[www.impactwashington.org](http://www.impactwashington.org)

**West Virginia**

West Virginia Manufacturing  
Extension Partnership  
886 Chestnut Ridge Road  
2nd Floor  
Morgantown, WV 26506  
Phone: 304-290-8425  
[www.statler.wvu.edu/mindex](http://www.statler.wvu.edu/mindex)

**Wisconsin**

Wisconsin Center for  
Manufacturing & Productivity  
2601 Crossroads Drive  
Suite 145  
Madison, WI 53718  
Phone: 608-240-1740  
[www.wicmp.org](http://www.wicmp.org)

**Wyoming**

Manufacturing-Works  
Department 3362  
1000 East University Avenue  
Laramie, WY 82071  
Phone: 307-766-4811  
[www.manufacturing-works.com](http://www.manufacturing-works.com)



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