

## **Stephen P. Auvil**

## Senior Vice President – Technology Transfer & Commercialization

Stephen Auvil is the senior vice president for technology transfer and commercialization at the Maryland Technology Development Corporation (TEDCO). In this role, he is responsible for overseeing TEDCO's funding programs. He is also responsible for other programs that foster the transfer of technologies from universities and federal laboratories into the commercial sector. From 2008 - 2010, Mr. Auvil served as the assistant vice president for

research at the University of Maryland, Baltimore County (UMBC) where he assisted UMBC's vice president for research in his effort to build and support UMBC's research enterprise. He was also responsible for supporting UMBC's economic development mission as it relates to research, technology transfer, and new venture creation.

Mr. Auvil, who was one of the architects of UMBC's ACTiVATE<sup>®</sup> and INNoVATE<sup>™</sup> programs, served as a co-principal investigator on the National Science Foundation grants that supported these programs. From 2000 - 2008, Mr. Auvil served as the director of UMBC's Office of Technology Development (OTD). During his tenure, he oversaw significant growth in OTD's active license agreements, intellectual property portfolio, and licensing revenues. He actively promoted UMBC's research capabilities and helped to build ties with Maryland companies.

Before arriving at UMBC, he worked as an assistant director in the Office of Technology Licensing at the Johns Hopkins University School of Medicine where he evaluated inventions and negotiated license agreements for a variety of technologies. He has successfully negotiated dozens of license agreements including many agreements involving equity and faculty initiated start-up companies. Prior to working at Johns Hopkins, Mr. Auvil worked for two small medical device companies where he had a variety of responsibilities ranging from rebuilding medical devices under GMP to setting-up and networking computerized accounting systems. He began his career as a laboratory technician studying ion channels in membranes. Mr. Auvil graduated with a Bachelor of Science degree in Biology and Engineering Science from Loyola College in Maryland, and went on to earn a Masters of Business Administration from the University of Baltimore and a Masters of Science in Biotechnology from the Johns Hopkins University.

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