

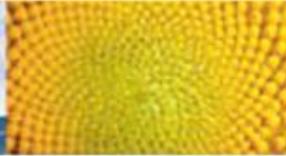


# The Human Dimensions of Net Zero Buildings:

## Insights on Owner Needs and Behavior



**Karen Ehrhardt-Martinez, Ph.D.**  
 NIST Net Zero Buildings Workshop  
 September 14, 2011



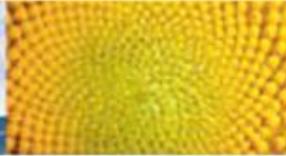
# People as Problem

# or People as Solution



*Buildings would work perfectly if it weren't for the people in them.*

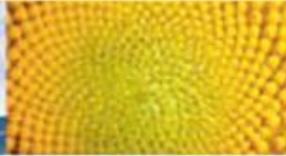
*-- Anonymous, ACEEE Conference, circa 1993*



# Research has shown that people do matter

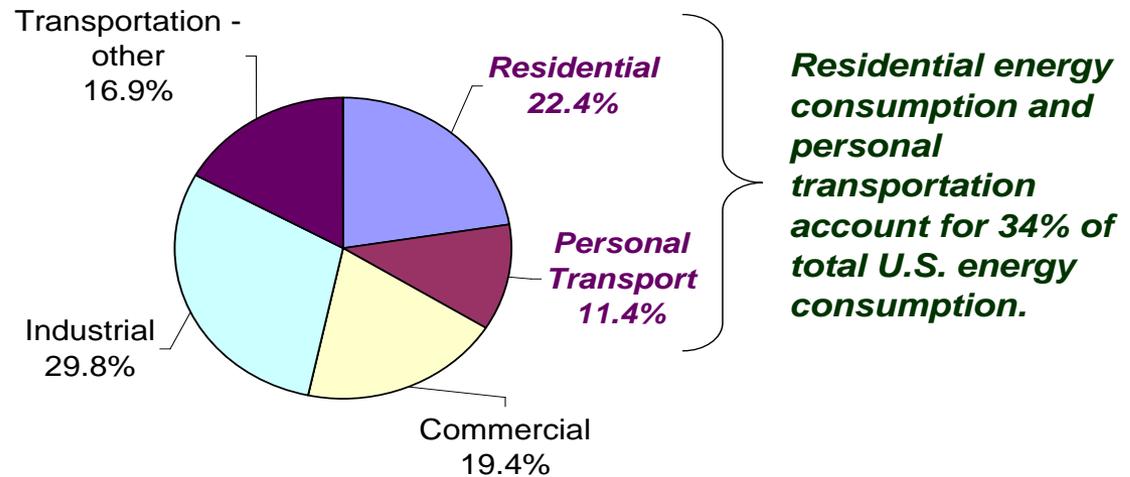


- Studies of nearly identical units , occupied by demographically similar families, have reported large (e .g. 200-300%) variations in energy use. (see Lutzenhiser 1993)
- Non-LEED buildings have outperformed LEED buildings as a result of occupant behavior. (Shelly and Cross 2010)
- Energy-efficiency rebound effects are likely to be larger when efforts at efficiency focus strictly on technological solutions and bypass people. (Ehrhardt-Martinez et al. 2010)



# The Behavior Wedge in Existing Buildings

Total U.S. Energy Consumption, 2010



A growing body of research suggests that the potential size of near-term energy savings from initiatives focused on the human dimensions of energy consumption, in the residential and personal transportation sectors alone, is likely to equal or exceed 9% of total U.S. energy demand.



# The Behavior Wedge

- **Dietz et al. (2009):**  
explores the potential energy savings from 17 household actions and suggests that a behavioral approach could save 123 million metric tons of carbon annually in year 10, representing 20% of household direct emissions or 7.4% of U.S. national emissions.
- **Laitner and Ehrhardt-Martinez (2009):**  
explores a more extensive list of household actions and suggests that changes in three types of household behaviors could result in a 22 percent reduction in household and personal transportation energy use over a 5 to 8 year period – roughly the equivalent of 9 quads per year.



# The Behavior Wedge

## **Leighty and Meier (2010):**

In crisis situations, changes in energy practices have resulted in immediate, community-wide electricity savings of 25% and post-crisis savings of 8 to 10%.

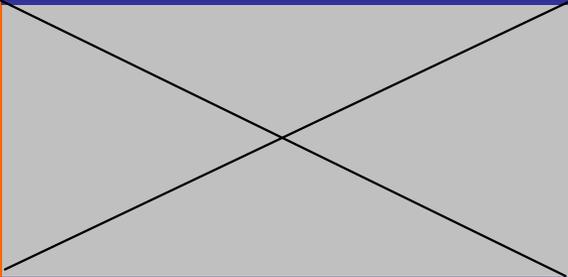
## **Ehrhardt-Martinez et al. (2010):**

The implementation of a variety of residential feedback programs and devices have resulted in average household electricity savings of 4 to 12 percent – well-designed programs have saved as much as 15 to 20%.



# Types of Energy-Related Behaviors

Frequency of Action

		<i>Infrequent</i>	<i>Frequent</i>
<b>Cost</b>	<i>Low-cost / no cost</i>	<p><b>ENERGY STOCKTAKING BEHAVIOR</b></p> <ul style="list-style-type: none"> <li>Install CFLs</li> <li>Pull fridge away from wall</li> <li>Inflate tires adequately</li> <li>Install Weather Stripping</li> </ul>	<p><b>HABITUAL BEHAVIORS AND LIFESTYLES</b></p> <ul style="list-style-type: none"> <li>Slower Highway Driving</li> <li>Slower Acceleration</li> <li>Air Dry Laundry</li> <li>Turn Off Computer and Other Devices</li> </ul>
	<i>Higher cost / Investment</i>	<p><b>CONSUMER BEHAVIOR</b></p> <ul style="list-style-type: none"> <li>New EE Windows</li> <li>New EE Appliances</li> <li>Additional Insulation</li> <li>New EE Car</li> <li>New EE AC or Furnace</li> </ul>	



# Energy Savings by Type of Behavior

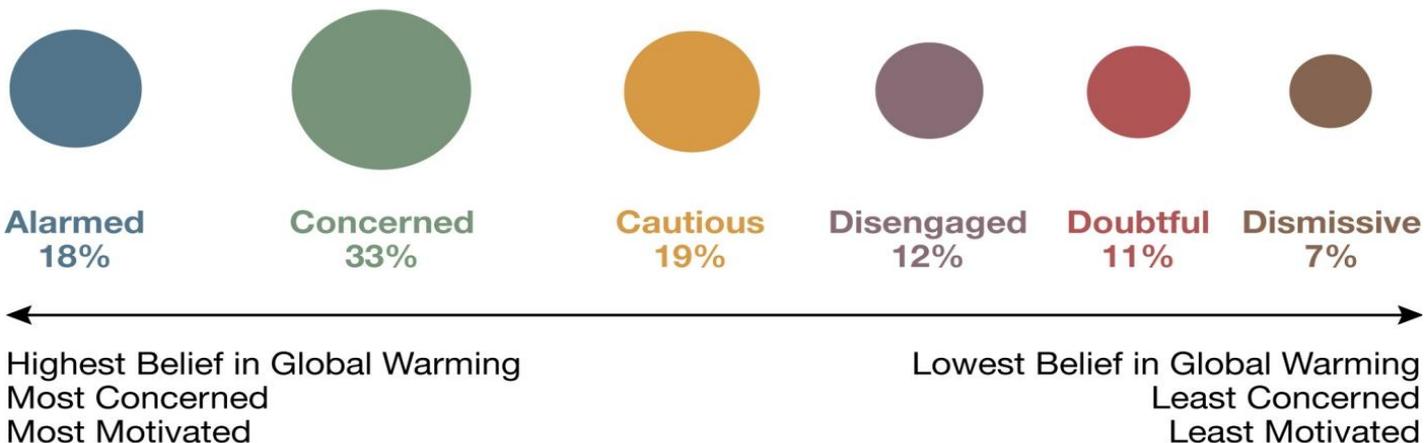
Category of Actions	Potential National Energy Savings (Quads)
Conservation, Lifestyle, Awareness, Low-Cost Actions	4.9 (57% of total savings)
Investment Decisions	3.7 (43% of total savings)
<b>Total Energy Savings</b>	<b>~8.6 +/- 1.5 (22% of HH energy)</b>



# How can we engage people when they just don't care?

## What do Americans Think about Climate Change?

- Clear divisions among members of the American public on the issue of climate change.



n=2,129

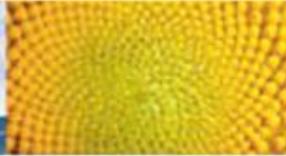
**Source:** Maibach et al., Ch. 8, People-Centered Initiatives for Increasing Energy Savings



# What do Americans Think about Energy and Efficiency?

- Despite political differences about global warming, most Americans are indeed willing to participate in a national effort to transform the way we use energy.
- Even many of the relatively small proportion of Americans who don't believe that climate change is occurring– or are otherwise unconcerned about it – do believe that our country needlessly uses and wastes energy in harmful ways.
- Most Americans are eager to reduce their own energy use, and support a range of policies to reduce the nation's energy use.

**Source:** Maibach et al., Ch. 8, People-Centered Initiatives for Increasing Energy Savings



# How should NZE homes Engage and Empower People to Use Less Energy? Some Examples....

- *Built-in Real-time Feedback*
- *Choice Architecture on Building Features*
- *Smart Power Strips and other features that facilitate choice and control*
- *Community-Scale Renewables and Distributed Energy Systems*
- *Social Mechanisms of Support*



# Residential Feedback Approaches

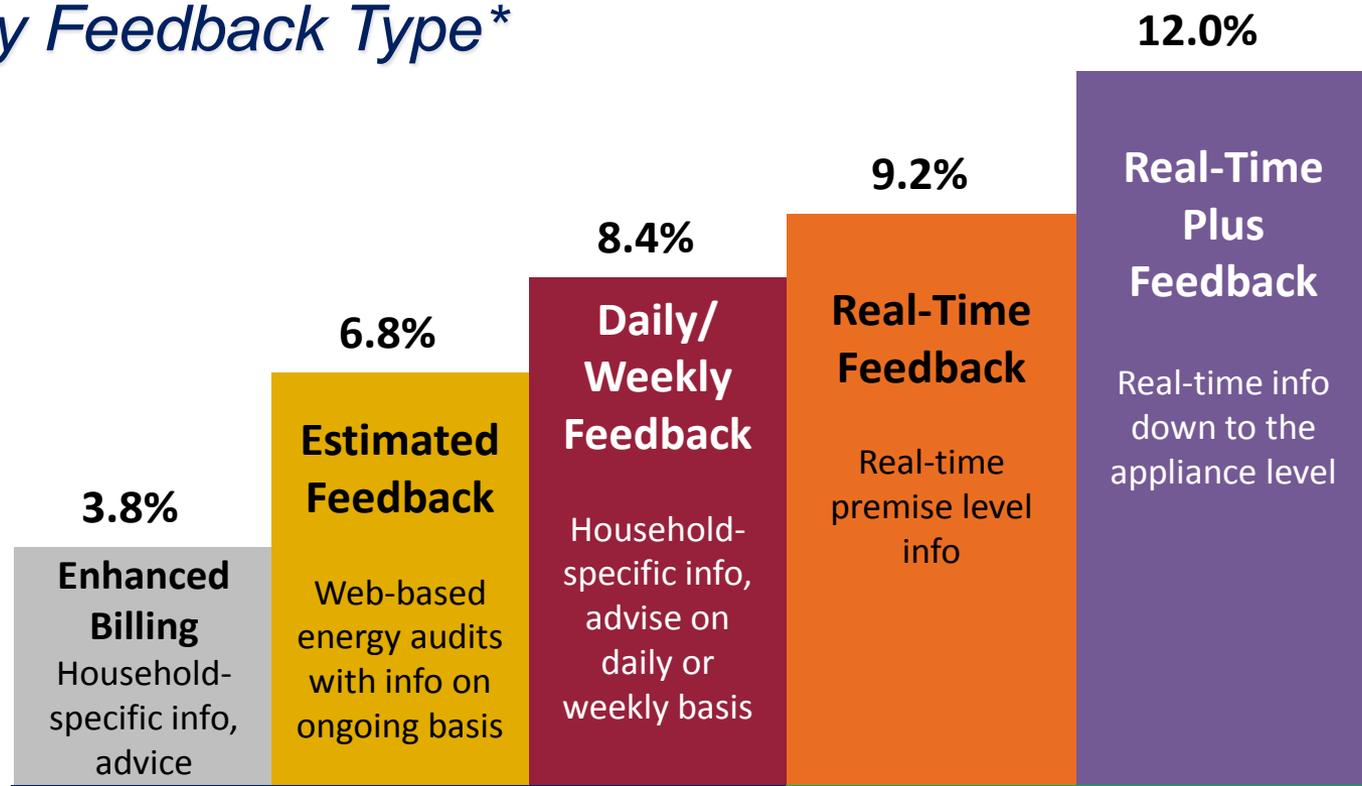
*Average Household Electricity Savings (4-12%)  
by Feedback Type\**

Potential  
Resource  
Savings:

20 to 35%

12.0%

Annual Percent Savings

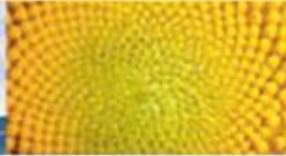


Real-Time Plus  
Feedback w/  
Smart Program  
Design

**“Indirect” Feedback  
(Provided after Consumption Occurs)**

**“Direct” Feedback  
(Provided Real Time)**

**Plus Smart  
Application of  
S.S. Insights**



# Choice Architecture: Removing Barriers and Providing Better Choices

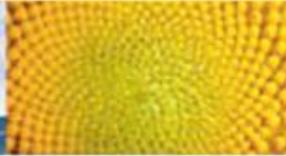
- Choice architecture is about creating a context in which people are likely to make better decisions – decision that will make the choosers much better off, ***as judged by themselves.*** (Thaler and Sunstein 2008)
- Overcoming inertia and the status quo bias
- Hence, the BECC Low-Carbon Lunch Experiment



# The 2009 BECC Low-Carbon Lunch

<i>Large Indirect Savings</i>	ACEEE Conference Standard	BECC 2007	BECC 2009
<b>Meat-Based Lunch</b>	90-95%	83%	20%
<b>Vegetarian Lunch</b>	5-10%	17%	80%

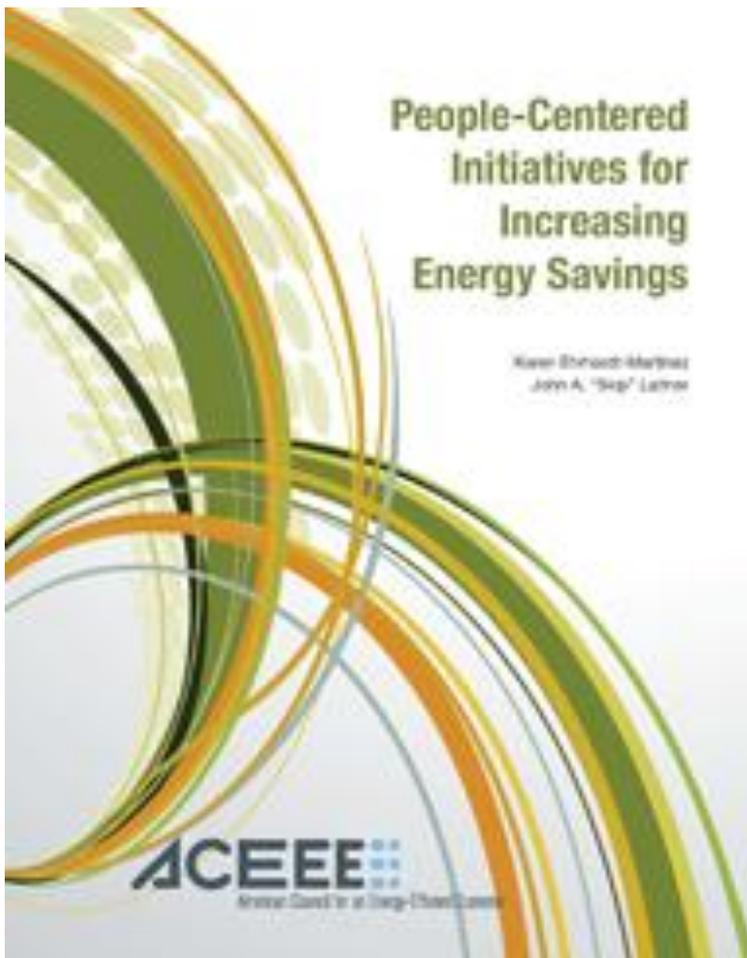
- BECC is the Behavior, Energy, and Climate Change Conference (see [www.BECCConference.org](http://www.BECCConference.org))
- Meat production is responsible for 18% of the global greenhouse gas emissions (Pew Commission 2008)
- Omnivores contribute 7 times the GHG emissions than vegans



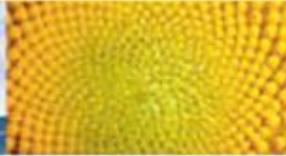
# Conclusions

**Generating large and persistent savings requires incorporating occupant behavior into the design and construction process.**

**Need to find a balance that *involves* occupants as part of the solution rather than bypasses occupants through automation but that also makes it simple, fun, and engaging.**



Available at:  
<http://aceee.org/people-centered-energy-savings>



# Behavior, Energy and Climate Change Conference

behavior, energy & climate change  
**becc**



Call for Abstracts: until May 15<sup>th</sup>

Conference:

November 29-December 2<sup>nd</sup>, 2011  
Washington, DC

More Information at:

[www.BECCconference.org](http://www.BECCconference.org)



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