

Fortifying the Future

Jon Boulos

National Cybersecurity Center of Excellence

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Agenda

- Product-centric view of IoT
- The role of risk analysis
- Applying IoT guidance to industrial contexts
- Opportunities
- Final tips & takeaways

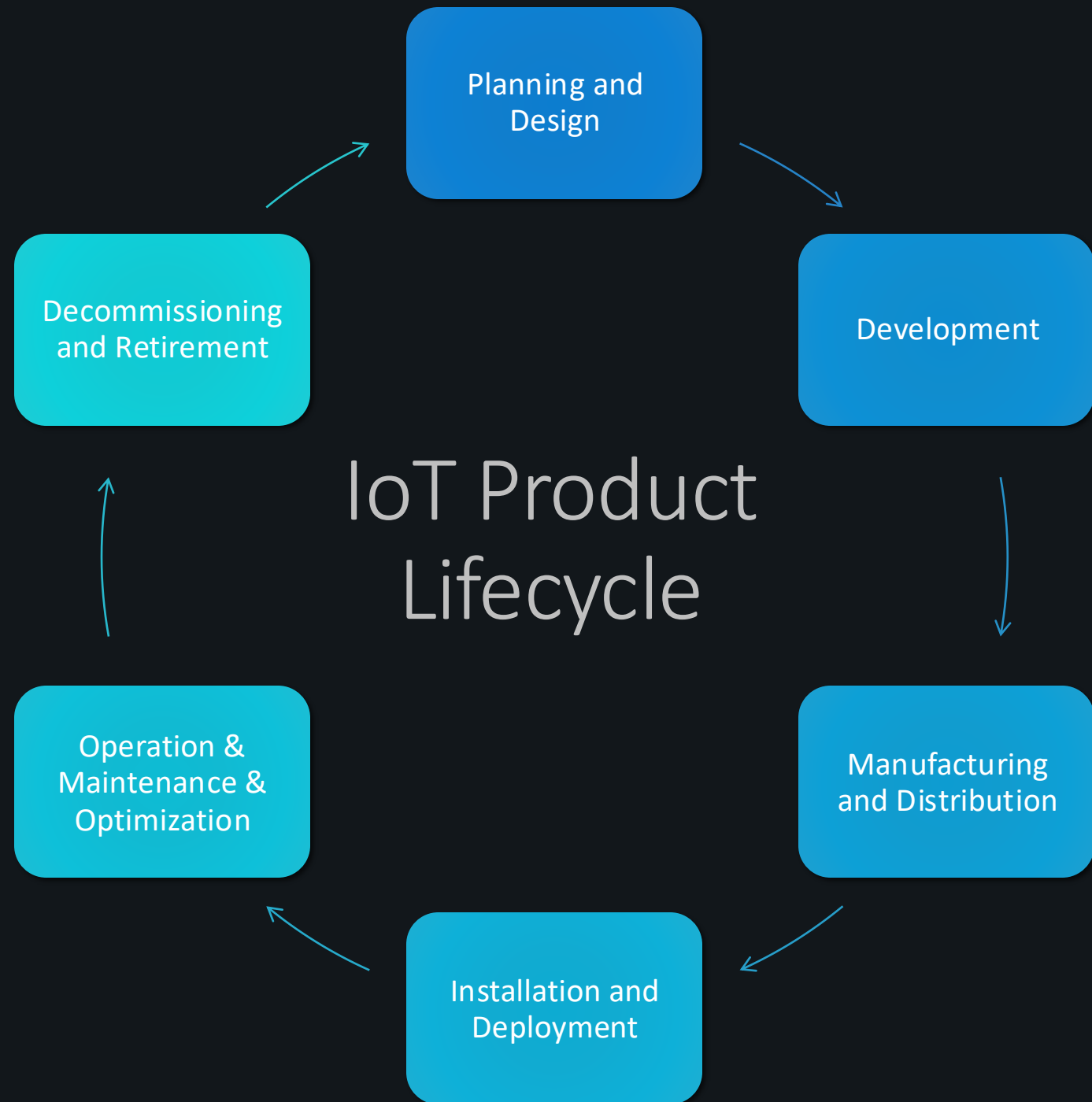
Product-Centric View of IoT

Device-centric → Product-centric

Consider how components interact
within the broader ecosystem

Consider cybersecurity risks and
controls from a product and
ecosystem perspective





Planning and Design



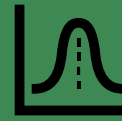
Risk assessment



Security-by-design



Ecosystem security

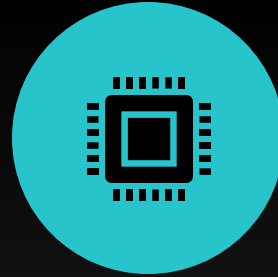


Scalability and
compatibility

Development



Secure SDLC



Hardware Security



Firmware security



Software security

Manufacturing & Distribution



Trusted vendors



Supply chain security



Security testing &
quality assurance



Device identities

Installation and Deployment



Site survey



Secure configuration



Deployment strategy



Training

Operation | Maintenance | Optimization



Continuous monitoring



Vulnerability
management



Software & Firmware
updates



Troubleshooting and
support

Decommissioning and Retirement



Product lifecycle
planning



Data sanitization



Safe decommissioning



Recycling and disposal





Risk analysis plays an important role in the early stages of product design

Risk-Based Approach



Identify vulnerabilities within ecosystems, networks, devices, and software



Prioritize vulnerabilities based on their potential impact and likelihood of exploitation



Risk analysis helps define the security controls to implement and prepare to respond to potential cyber incidents

An aerial view of a car body on an assembly line. Several yellow robotic arms are positioned around the car, likely for welding or painting. The car is silver and is positioned on a conveyor belt. The background shows the industrial structure of the factory, including metal beams and other equipment.

Applying IoT Guidance
to industrial contexts

Integration challenges and security concerns



Higher complexity



Requires new skillsets



High investment cost



Blending legacy and new infrastructure



Secure data management

Opportunities

Clearer standards and guidance

Certification and labeling programs

Data standards, integration, and communication protocols

Dependable supply chains

Workforce skill gaps



The adoption of IoT can be accelerated by creating clear and consistent standards for technology providers & adopters

Clearer Standards and Guidance



Clearer direction on “mandatory” requirements from a regulatory and certification standpoint



Appropriate level of security for product type, use case, and data



More objective and articulate evaluation tools



System-level requirements

Certification and Labeling Programs

Broader scope:
Products, devices, software

Clarification on applying
US Cyber Trust Mark

Implications for IoT device
manufacturers and solution
integrators

A woman with blonde hair and glasses, wearing a patterned blouse, stands in front of a large window, gesturing with her hands as if presenting. In the foreground, a group of people, including a man with a beard and glasses and a woman with dark hair, are seated and looking towards her. The background shows a modern office interior with large windows overlooking a city building.

Training & Upskilling *Programs & Incentives*



Public / Private Partnership

Collaboration | Information Sharing | Integration of Public Feedback



Thank you!

Jon Boulos



<https://www.linkedin.com/in/jonboulos>



Q&A and Discussion