



**MEP • MANUFACTURING  
EXTENSION PARTNERSHIP**

NATIONAL INSTITUTE OF  
STANDARDS AND TECHNOLOGY

# **Manufacturing Extension Partnership (MEP)**

Aimee Dobrzeniecki  
Deputy Director, MEP

# About MEP

- Provide manufacturers with innovation services as well as access to public and private resources that *enhance growth, improve productivity, and expand capacity*.
- Work with companies ready to invest in their future, make improvements in the short term, and position themselves to be stronger long-term competitors domestically and internationally.
- 60 MEP Centers with 373 field locations
  - System wide, over 1,300 Non-Federal staff
  - Contracting with over 2,300 third party service providers
- *Performance* Emphasis – we are measured on impact of center services on manufacturing firms.



MEP • MANUFACTURING  
EXTENSION PARTNERSHIP  
NATIONAL INSTITUTE OF  
STANDARDS AND TECHNOLOGY

# 60 MEP Centers Across the U.S.



800.MEP.4MFG  
[www.nist.gov/mep](http://www.nist.gov/mep)

# What MEP Does

- **MEP Center areas of innovation strength**
  - Manufacturing Services for products/processes
  - Growth Services – new and expanded market opportunities
  - Market Diversification
  - Environmental Sustainability
  - Workforce Development
  - Lean Manufacturing & Quality Systems
- **Reach nearly 34,000 manufacturing firms and complete over 10,000 projects per year\***

\*Based on FY2011 MEP Center reported performance data.

# Making an Impact on U.S. Manufacturing

**\$3.6 Billion**  
New Sales

**\$4.6 Billion**  
Retained Sales

**\$1.9 Billion**  
Capital Investment

**60,497**  
Jobs Created  
and Retained

**\$1.3 Billion**  
Cost Savings

\*Based on FY2010 Client reported data.







**MEP • MANUFACTURING  
EXTENSION PARTNERSHIP**  
NATIONAL INSTITUTE OF  
STANDARDS AND TECHNOLOGY



U.S. Department of Transportation  
**Federal Railroad Administration**

**MEP supports DOT's goal of 100%  
domestic content for next generation  
rail opportunities**

# MEP & DOT Partnership

## *The Opportunity*

- Market diversification, specifically in next generation rail, represents real and significant growth opportunity for U.S. manufacturers
- MEP Supplier Scouting process supports connections with other federal agencies and other non-rail OEMs
- MEP's nationwide network of manufacturing specialists provide technical and business assistance to help companies respond to these opportunities

# MEP & DOT Partnership

## *Working Together*

- Connecting U.S. manufacturers, large OEMs and Tier 1 Suppliers
- Using proven partnering processes to identify capable and interested manufacturers
- Bringing opportunities to more U.S. manufacturers, those with traditional rail industry experience and new industry partners
- Supporting the firms once new connections are made



# Stay Connected!



## Contact Your Local MEP

[www.nist.gov/mep/find-your-local-center.cfm](http://www.nist.gov/mep/find-your-local-center.cfm)



## Visit *Make it in America* Website

for update information and opportunities

[www.nist.gov/mep/america.cfm](http://www.nist.gov/mep/america.cfm)



## Follow MEP!

'NISTMEP' on Facebook, Twitter and LinkedIn