



**Wabtec**  
CORPORATION

***A Worldwide Leader In Railway Equipment***

***Next Generation Rail Supply Chain Forum***

***Chicago, IL.***

***February 14, 2012***



# ***WABTEC Fact Sheet:***

- A \$2 Billion U.S. based corporation with a Global focus.
- Operations in 17 countries and sales in more than 125.
- Majority of our activity is with the railway industry; freight and passenger.
- 7000 + Employees worldwide
- 5000 + Employees in the U.S.
- Over 30 Manufacturing/Service locations operating in 14 U.S. states.

# ***Supplier Focus Areas:***

- Cost/Price/Best Value
- Delivery
- Quality
- Meeting the requirements:
  - Technical specifications
  - Material and Workmanship Standards
  - Testing and Qualifications
- Potential products:
  - Castings
  - Electronics, PC Boards, Wire Harnesses, Cabling
  - Fabrications
  - Machining



# ***Next Steps-Supply Chain Connectivity:***

Representatives from Wabtec-Motive Power (OEM Panel) and Wabtec will be available for one-on-one discussions to help determine potential areas of interest.

THANK YOU