



TEDCO An Introduction

**NIST and NIH Bio-Imaging
Technologies Showcase, 10/6**

Technology Transfer Mission

- ✿ Build the technology-based economy in Maryland
 - ▣ Outreach
 - ▣ Project development
- ✿ Assist companies and laboratories to achieve their technology transfer objectives

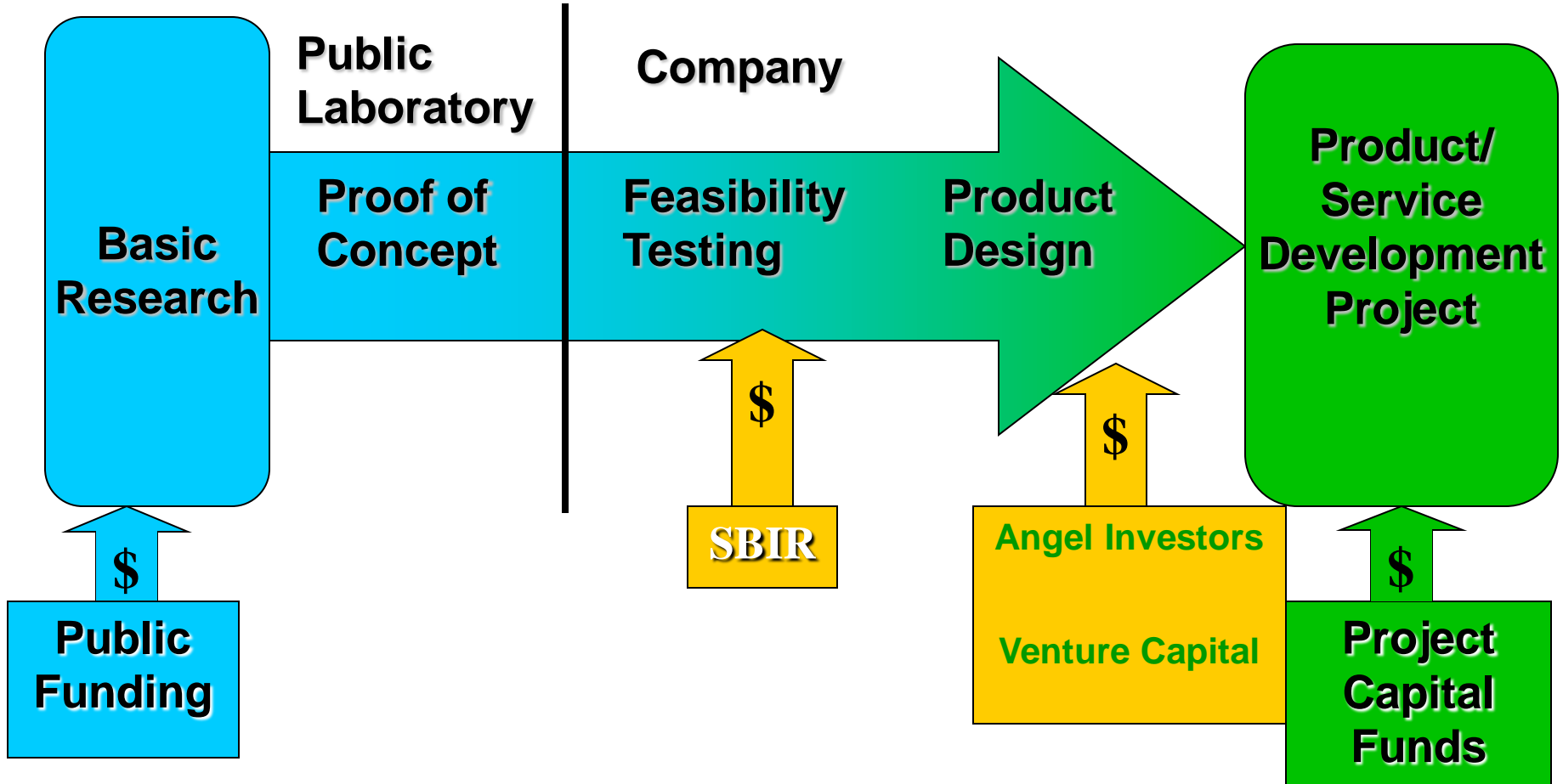
Technology Transfer Projects

- ❖ Focused collaboration
 - ❑ technology development
 - ❑ public lab and a private company
- ❖ TEDCO program initiatives defray a portion of the development costs
- ❖ Allow company and its technology to mature and find continuation funding



TEDCO

Technology Development Corporation



Funding Opportunities Outside Maryland

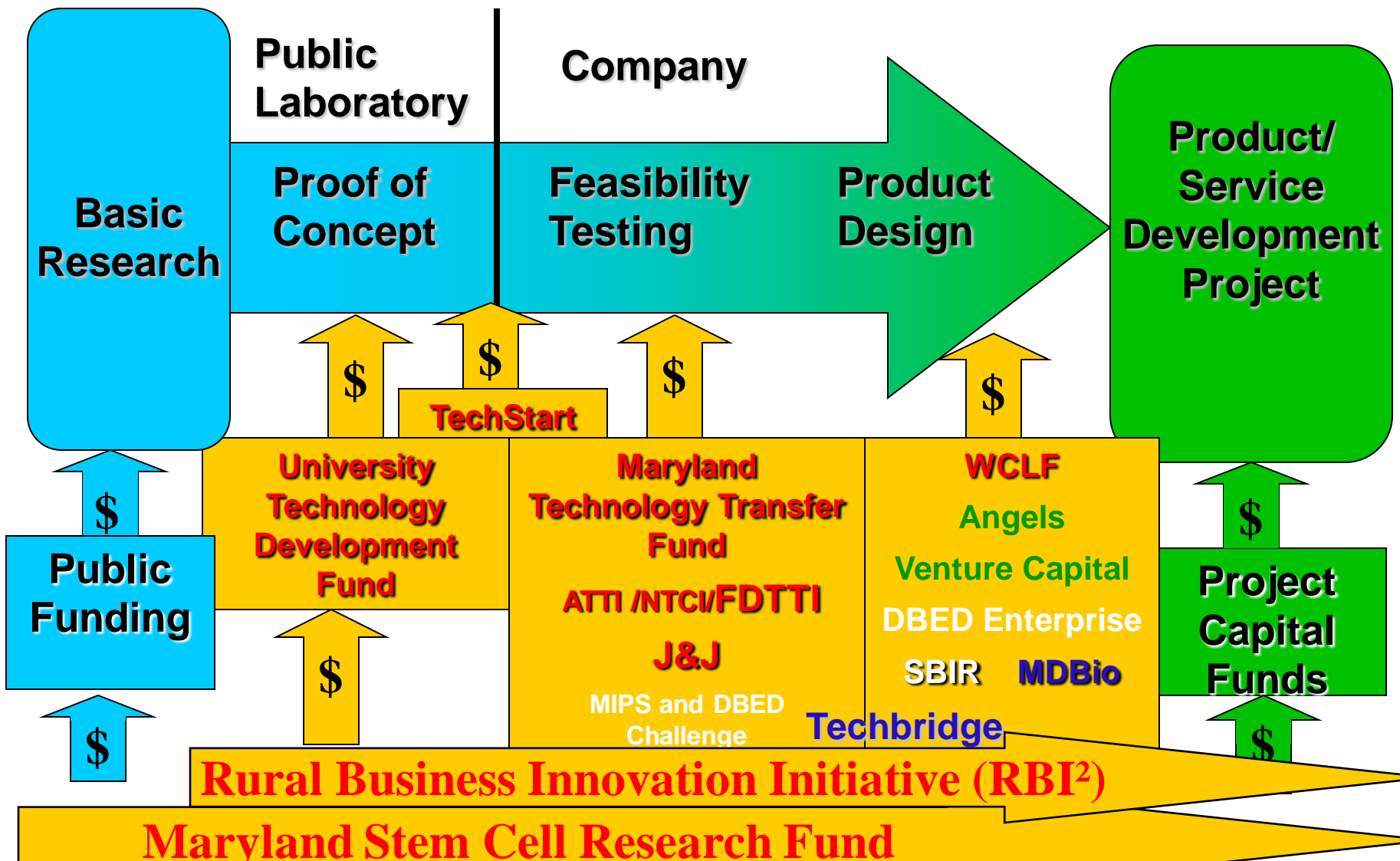
TEDCO's depiction of the Valley of Death



Maryland

TEDCO

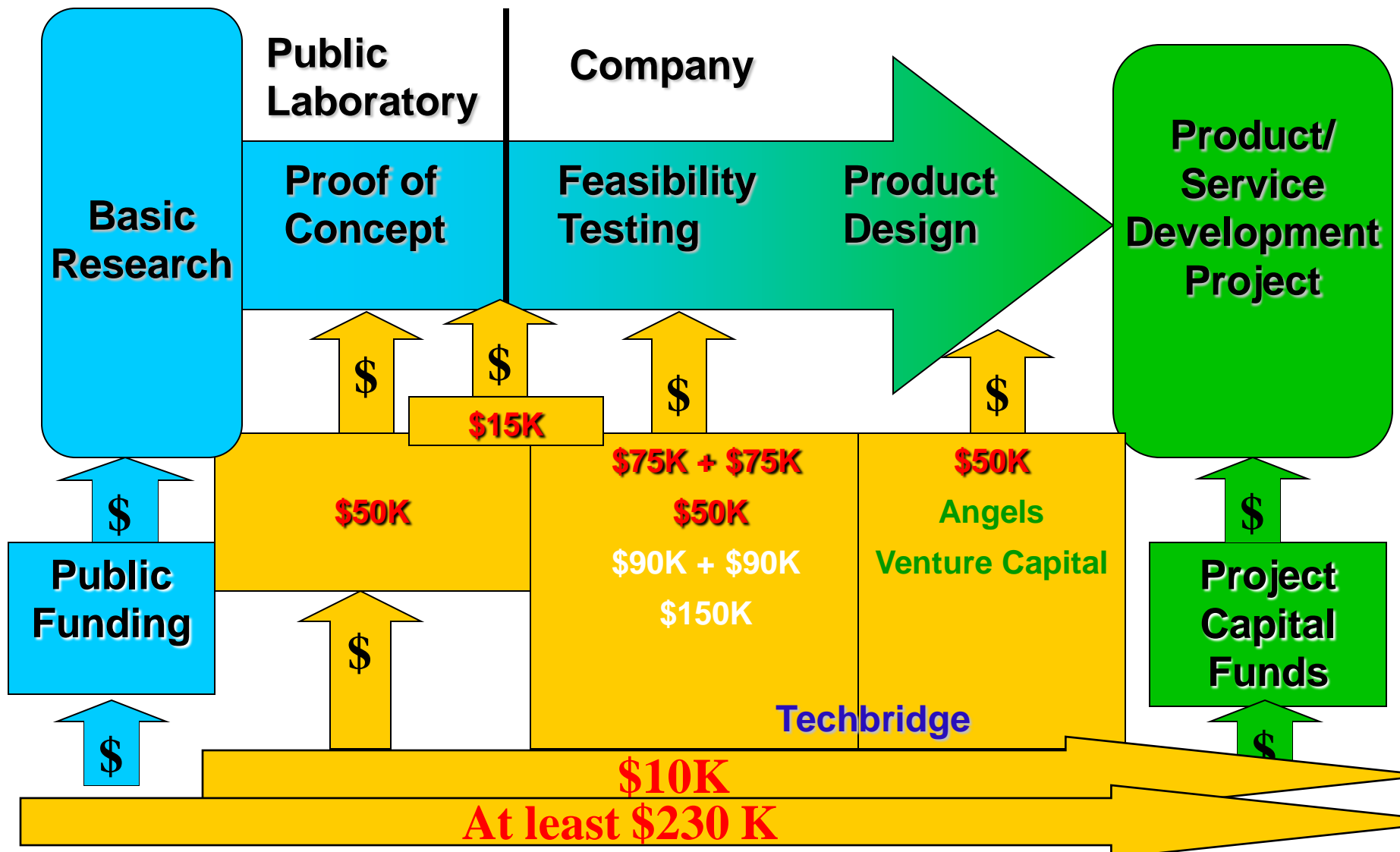
Technology Development Corporation





Maryland TEDCO

Technology Development Corporation



Maryland Technology Transfer and Commercialization Fund (MTTCF)

- ❖ Facilitate the transfer and commercialization of technology at Maryland Universities, Federal Laboratories and technology incubator companies in Maryland
 - ❖ Project must involve significant collaboration
- ❖ Maximum award amount is \$75,000.
 - ❖ Reimbursable award
 - ❖ Requires a 50% company match

MTTCF Success Criteria

- ❖ Achieving technical/budget/schedule milestones
- ❖ Finding continuation funding
 - ❖ 132 projects completed
(as of 7/9/09); 164 projects funded; 55% rate.
 - ❖ \$7.9M in TEDCO support
 - ❖ \$297.6M in continuation funding
 - ❖ **>\$37:1 leverage**
 - ❖ Funds were raised from Angel, VC, SBIR, ATP, State, Debt Capital, Fed Contracts, Strategic Partners, etc.

TechStart Program

- ⊕ Increase the number of technology start-up companies in Maryland
- ⊕ University and Federal Labs in the state are eligible
- ⊕ Team- Experienced Entrepreneur, the inventor, and a technology transfer manager
- ⊕ Maximum award amount is \$15,000
 - ⊕ IP, market, competition, business model

Rural Business Innovation Initiative (RBI²)

- ❖ To assist small technology oriented companies in obtaining critical assistance to move their companies to the next stage at no cost to the company—up to \$7,500
- ❖ Create economic development by strengthening existing and emerging companies in rural regions of Maryland
- ❖ To build a technology entrepreneurial community in the rural areas



Thanks

www.marylandtedco.org