

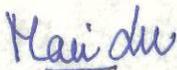
## Record of Meeting

Minutes of the meeting between Mr. Maurici Lucena (CDTI) and  
Mr. Marc Stanley (TIP/NIST) on September 23th, 2008 at Madrid, Spain

On the occasion of the meeting held between Mr. Maurici Lucena, General Director of the Center for the Development of Industrial Technology (CDTI) of Spain and Mr. Marc Stanley, Director of the Technology Innovation Program (TIP) at the National Institute of Technology and Standards (NIST) on September 23, 2008, the following issues were discussed;

- Mutual awareness about the General Agreement on Scientific and Technological Cooperation between the United States of America and the Kingdom of Spain.  
(Signed 6/10/94; EIF 1/18/96; automatically renewed for 5-year periods)
- CDTI and TIP-NIST voiced their strong support to stimulate innovation among firms and sized common grounds and opportunities for future joint activities related to technology development and financing, particularly concerning SMEs. Many similarities were found in the wide range of their respective profile, mission, and activities as a public organization for promoting industrial innovation.
- Taking into account the globalization and the open innovation being a common practice in industrial sectors, strengthening international collaboration in innovation related issues is a common interest for both parties.
- TIP-NIST and CDTI will keep in touch through some joint actions during 2009 in order to enhance the relationship of both organizations with a view to exploring the possibility to reach an institutional collaborative scheme to encourage the cross border open innovation activities by Spanish and US entities.

The following Annex shows some of the ideas planned in 2009 to realize the objectives above to develop mutual knowledge and identify suitable operational arrangements. The Annex is a statement of intent of the parties to collaborate and is not legally binding. No legal obligations or rights are created by this Record of Meeting or Annex. This does not exclude the possibility of adding new ideas or deleting them from the list.



\_\_\_\_\_  
Maurici Lucena, General Director  
CDTI



\_\_\_\_\_  
Marc Stanley, Director  
TIP/NIST

Date: January 2009

Date: 12-15-08

## **Annex: 2009 Action Plan to strengthen the TIP-NIST and CDTI Collaboration**

Considering the Agreement on Scientific and Technological Cooperation between the United States of America and the Kingdom of Spain signed in June 1994, and in the same regard of cooperation, TIP-NIST and CDTI have initiated a dialogue to examine a potential collaboration between both organizations at operational level:

1. Background and Projects. Critical mass already exists: Upon request of TIP-NIST, CDTI shall provide the following data in order to show the experience of CDTI support to the US-owned companies R&D projects in Spain as well as the cooperation between both Spanish and US entities in the EU R&D Framework Programs. September 2008:
  - CDTI shall provide information on the US subsidiaries in Spain that have received CDTI financial support for their R&D and innovation projects in Spain.
  - CDTI shall provide also information of the EU R&D Framework Programs projects in which both Spanish and US entities have participated together.
  
2. Dissemination and promotion incl. Conferences: CDTI and TIP-NIST will organize and participate in the following events for mutual benefit and to gain information in view of the challenges of international S&T collaboration:
  - In Dublin, Ireland, Europe: CDTI will recommend E. Ireland to invite NIST to the Annual Seminar of TAFTIE (Association for Technology Implementation in Europe: 19 National Agencies for S&T). 3<sup>rd</sup> December 2008
  - In Gaithersburg, Maryland, United States: TIP will conduct a two-days Conference "*Improving Competitiveness Throughout the World*" inviting at least three of the leader S&T National Agencies in Europe, including TAFTIE members. Visit to the demonstration and test facilities at NIST. Summer or Fall 2009.
  - CDTI will invite NIST to the 2008/2009 International Technology Cooperation Conferences organized by CDTI in Madrid (tentatively, December 2008).
  
3. Benchmarking opportunities. Human Resources / supporting tools: Exchange of TIP-NIST and CDTI expertise in project evaluation / impact assessment metrics. During 2009, teams from both sides might exchange visits to share experiences and information of the respective methodologies applied by both organizations' operations.

Building-upon the above, a LOI to be consolidated in 2009, thereby allowing a number of joint "pilots" to be implemented, following which a top management meeting before Summer 2009 will decide on a institutional scheme between both parties.