# Sustainable Manufacturing

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> Vijay Srinivasan **NIST**

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# Business has spoken ...

From the Editor | Why Green Is Growing (When Not Much Else Is)



by Ram Nidumolu, C.K. Prahalad, and M.R. Rangaswami

#### WHY SUSTAINABILITY IS NOW THE KEY DRIVER OF **INNOVATION**

Even so, many companies are convinced ists, and sometimes between consumer become, the more the effort will crode will add to costs and will not deliver immediate financial benefits.

Talk long enough to CEOs, particuoperations sustainable and developing "green" products places us at a disadvantries that don't face the same pressures. Suppliers can't provide green inputs or ing will demand new equipment and processes; and customers will not pay more for eco-friendly products during a recession. That's why most executives treat the need to become sustainable as a corporate social responsibility, divorced from business objectives.

Not surprisingly, the fight to save the planet has turned into a pitched battle for some time. Our research shows that between companies and consumer activ- zational and technological innovations

that the more environment-friendly they activists and governments. It resembles their competitiveness. They believe it forward with the two untied legs but solution, mooted by policy experts and larly in the United States or Europe, and their concerns will pour out: Making our gue that voluntary action is unlikely to be enough. Another group suggests edu cating and organizing consumers so that tage vis-à-vis rivals in developing counthey will force businesses to become sus tainable. Although both legislation and education are necessary, they may not transparency; sustainable manufactur- be able to solve the problem quickly or

Executives behave as though they have to choose between the largely social benefits of developing sustainable products or processes and the financial osts of doing so. But that's simply not true. We've been studying the sustain

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## Business has spoken ...

#### SPECIAL REPORT



# The Business of Sustainability

Findings and Insights from the First Annual Business of Sustainability Survey and the Global Thought Leaders' Research Project

There is a strong consensus that sustainability is having—and will continue to have—a material impact on how companies think and act.





# ... But challenges remain in execution

What are the supporting

- Metrics
- Standards
- Infrastructure

To address these issues, NIST organized a workshop in mid-October, 2009.

#### **Wide Participation**

#### **Industry**

GM, Ford, GE, Xerox, Lockheed Martin, Rockwell Automation, P&G, Siemens, Harbec Plastics, Masco, URS

#### **Academia**

Stanford,
Purdue,
Georgia Tech,
RIT,
U of Kentucky,
Portland State U.,
Texas Tech

## **Software Vendors**

Dassualt Systems, Siemens PLM, PTC

#### Gov. / NGOs

DOC, NIST, NASA, NSF WRI, NCMS, CAMDUS, ANSI, NACFAM, ASTM

# **Industry Panel Speaks**

- Sustainability should start at the top. Yet, bottom-up solutions are very useful, powerful, and necessary.
- Educating supplier on sustainability is important, and is a challenge.
- Regulations drive a lot of engineering action often, non-compliance is the fear that drives these actions.
- Branding is very important for business. Many companies are positioning themselves at the forefront of sustainability movement to protect and/or enhance their brands.
- Is sustainability an opportunity or cost? There is no choice but to treat it as an opportunity.

# **Industrial Challenges**

- They are unable to accurately measure economic, societal, and environmental impacts and costs of their products during the entire life cycle and across their supply chain.
- 2. Full life cycle analysis (LCA) of products requires new methods to analyze, integrate, and aggregate information across hierarchical levels, organizational entities, and supply chain participants.
- 3. They lack neutral and trusted programs to demonstrate, deploy, and accredit new sustainable manufacturing practices, guidelines and methods.

#### For more information ...

- Our web site
   www.nist.gov/mel/msid
   contains most of the presentations
   made at the workshop.
- A workshop report will be published and freely available at this site.